



NATIONAL AGENCY
OF INVESTMENT
AND PRIVATIZATION
REPUBLIC OF BELARUS

Investment offer

Establishment of maleic
anhydride production



Investment offer

General information

Company's characteristics	Market characteristics of the planned production
<p><i>Company's name:</i> "Lakokraska", OJSC</p> <p><i>Ownership:</i> state - 99.9%</p> <p><i>Registration date:</i> 22.06.2000</p> <p><i>Address:</i> the Republic of Belarus, Lida town</p>	<p><i>Product:</i> maleic anhydride</p> <p><i>Main consumers:</i> OJSC "Lakokraska", OJSC "Lesokhimik", LLC JV "LLK-Naftan" (Russia); the Russian Federation: LLC "Trading House "Lakokraska-MTS" (Moscow), CJSC "Khimpartnery" (Moscow), LLC "Khimresource-Yaroslavl" (Yaroslavl), LLC "Logistic Line", OJSC "Pigment" (Tambov)</p> <p><i>Distribution channels:</i> to the markets of the Russian Federation and the Ukraine via the own commodity distribution networks LLC "Trading House "LidaLK" (Moscow) and LLC "Trading House "LK-Ukraine" (Kiev), to the markets of Europe, Asia and Africa via commodity distribution networks of the Concern "Belneftekhim", LLC "BNH-OIL Polska Sp. Z.o.o" (Warsaw), LLC "Belneftekhim Shanghai Trading" (Shanghai)</p> <p><i>Return on sales:</i> 8.4% (in 2016)</p> <p><i>Average nominal monthly wages:</i> \$900 (in 2016)</p>

The project

- **Project branch:** chemical industry
- **Project location:** the Republic of Belarus, Lida town, "Lakokraska" OJSC
- **Financing requirement for investor:** \$10.6 mln.
- **Total investment:** \$10.6 mln.

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Preliminary indicators of project efficiency

- Sales revenue, excl. VAT (after reaching the estimated capacity): **\$3 mln.**
- Pay-back period: **5.2 years**
- Dynamic pay-back period (DPBP): **8.3 years**
- Internal rate of return (IRR): **10.3%**
- Business plan, feasibility study are available

Competitive advantages of the project

Infrastructure available

- Railway lines (1.5 km)
- Communications: electricity (21 km, 26 MW), water supply
- Warehouses, logistics terminals (507 m²)
- Land availability for industrial purpose (57.42 ha)
- Constructions available for industrial, administrative and auxiliary purposes (18 7 49 m²)
- Possibility of output expansion and installation of additional capacities

Strategic advantages

- Strong brand
- Profiled staff
- Supply chain of raw materials and components
- Commodity distribution network
- Entry into the Common Economic Space market
- Use of local raw materials
- Availability of valid patents, licenses, permits



Contact details



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