



NATIONAL AGENCY
OF INVESTMENT
AND PRIVATIZATION
REPUBLIC OF BELARUS

Investment offer

Press-body plant reconstruction



Investment offer

General information

Company's characteristics	Market characteristics of the planned production
<p><i>Company's name:</i> "Minsk Automobile Plant" - managing company holding "BELAVOMAZ" Open Joint Stock Company</p> <p><i>Registration date:</i> 25.07.2012</p> <p><i>Authorized fund accounts for:</i> \$0.3 mln.</p> <p><i>Authorized fund structure:</i> state - 100%</p>	<p><i>Main consumers:</i> Belarus, Russia, Ukraine, CIS countries and distant foreign countries</p> <p><i>Main competitors:</i> KamAZ, Mercedes, Volvo, Iveco, Skania, Daf, Man, Reno.</p>

The project

- **Project location:** Minsk Automobile Plant ("MAZ" OJSC)
- **Financing requirement for investor:** \$57 mln.
- **Total investment:** \$57 mln.
- **Type of investor participation:** by agreement

Indicators of activities

Year of project realization	1	2	3	4	5
Expected sales, thsd. USD	0.9	1	1.05	1.15	1.26
Share of export in total sales, %	0.7	0.76	0.8	0.9	1
Share of export in total sales, %	80	80	81	81	82

The expected geographic structure of exports as it follows: Russia - 60%, Ukraine - 5%, CIS - 20%, Distant foreign countries - 10%, Latin America - 5%

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Preliminary indicators of project efficiency

- Pay-back period: **8 years**

Necessity of imports

- Equipment

Investment structure

- Purchase of equipment, technologies and licences

Competitive advantages of the project

Infrastructure available

- Railway lines and roads
- Warehouses, logistics terminals
- Possibility of production expansion and installation of additional production capacities
- Production preparedness degree: 36 000 m²

Strategic advantages

- Dominance in the domestic market
- Complexity of the technological process
- Logistics advantages
- Experienced management
- Price factor
- Access to large contact works

Contact details



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