



National Agency of Investment and Privatization



A modern glass skyscraper with a curved facade, reflecting the sky and surrounding environment. The building is set against a clear blue sky with some light clouds. The foreground shows a parking area with several cars and a landscaped area with flowers.

Objectives:

improvement of investment climate

assistance to foreign businesses in the implementation of investment projects in Belarus

implementation of state policy Public Private Partnership

**National Agency of Investment and Privatization
is a state organization to attract
foreign direct
investment in Belarus**

Marketing and Communications

NAIP contributes to favorable investment climate, holds international economic forums in Belarus and abroad



**Belt & Road Forum
for Regional Cooperation
and Development**
Great Stone Industrial Park -
Global Opportunities



**Belarusian Industrial
and Investment
Forum-2019**



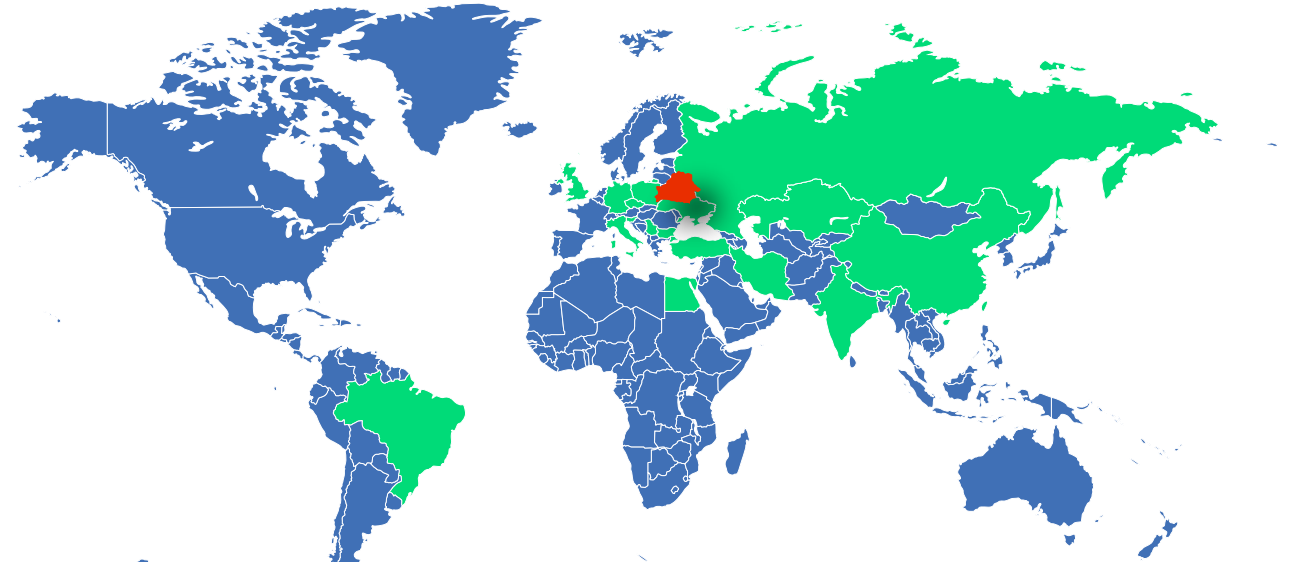
**Belarus-USA
Investment Forum**



relevant information on investment opportunities,
business conditions, investment climate

establishing the investment image of Belarus

NAIP public and media relations, communication policy



More than 50 memoranda of cooperation are an important result of the forums

Investor Servicing

“One-stop shop” for foreign investors

- Search for information
- Legislation clarification
- Selection of land and real estate
- Organization of meetings and visits
- Meetings with government agencies
- Post-investment support

Project office

- Search and selection of investment projects and ideas
- Analysis of project financial indicators
- Market Analysis
- Search for investors
- Preparation of presentation materials
- Presentation of projects at international events



A full cycle of investment support provided to more than 1500 companies

PPP Center assists to implement projects in Belarus

Benefits for businesses

Regular income on invested capital over the long term

Sales of infrastructure services and long-term capacity utilization

Risk allocation with the state partner

Positive image for the company



Benefits for state

Technical expertise and innovative technologies

Reduced budget burden



DEVELOPMENT OF
METHODOLOGY,
WORKING INSTRUMENTS,
DOCUMENTS, ASSESSMENT



CONSULTANCY
FOR PROJECT
INVITATORS



TRAINING FOR INITIATORS,
FINANCIAL INSTITUTIONS,
SUPERVISORY BODIES



PROPOSALS TO
IMPROVE INVESTMENT
AND PPP CLIMATE

Management

6

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Denis Meleshkin

Acting Director – Deputy Director

Professional experience over 17 years. Studied project management at EY Academy of Business, European Business Union in London. Possesses IMF certificate of Financial Programming and Policies, completed training of the Ministry of Commerce of China.

Education:

BSEU, Statistics, 2002

Academy of Public Administration, Public Administration of the National Economy, 2010

Polina Tolstik

Deputy Director

Professional experience over 11 years. Possesses certificates to operate at stock markets, conduct independent appraisal of the equipment and property rights value.

Education:

BSEU, Economics, 2007

BSU, Banking and Finance, 2009 Lietuvos Edukologijos Universitetas, Applied Linguistics and Intercultural Communications, 2014



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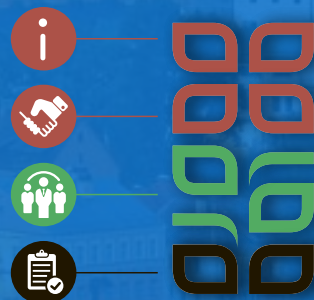
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Public-Private Partnership Center

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INFORMATION SUPPORT
PUBLIC PRIVATE PARTNERSHIP
PAPERWORK MANAGEMENT
INVESTOR SERVICING



SEARCH FOR POTENTIAL PARTNERS
FACT-FINDING VISITS
COMPREHENSIVE SUPPORT
CONDUCTING NEGOTIATIONS

All services are free of charge
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