

EXPO  
2020  
DUBAI  
UAE



# Belarus Investment Forum

Dubai (UAE), District 2020

**22** November | **12<sup>30</sup> - 18<sup>00</sup>**  
2021

Conference-hall at «Business Connect Centre», 6<sup>th</sup> floor

# Forum overview



Belarus Investment Forum (BIF) will take place in the framework of the World Exhibition "EXPO-2020" on November 22, 2021. It is a long-expected event which will be held in the framework of the National Day of the Republic of Belarus.

BIF will be held under the auspices of the Government of the Republic of Belarus. The main goal of BIF in Dubai will be to bring together professionals & high-level representatives of both private & public sector to discuss current challenges & new opportunities for investments.

## The key topics of BIF are:

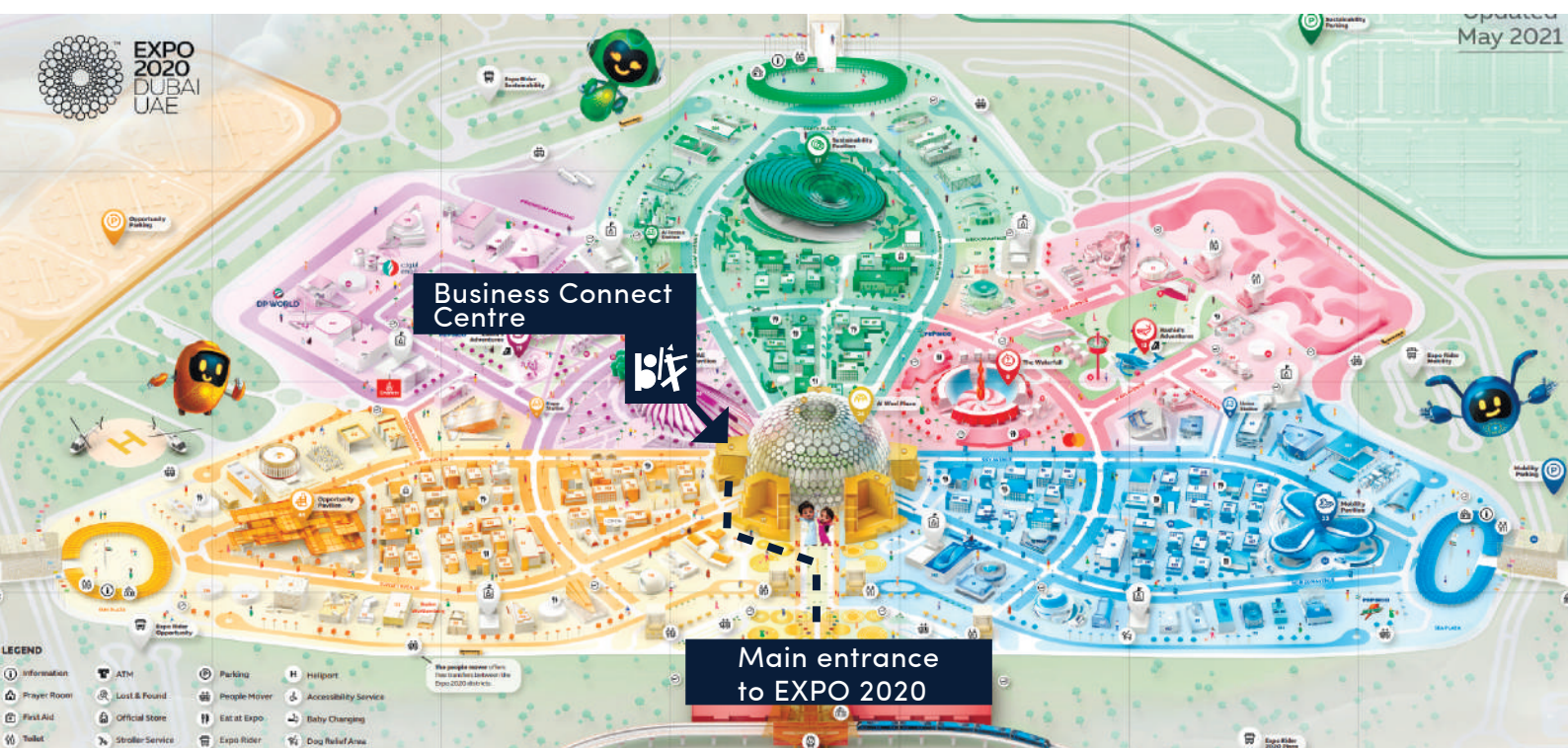
- Measures taken by the Government of the Republic of Belarus to stimulate business & investment activity;
- Existing conditions, available resources & promising industries open for foreign investments;
- Benefits of doing business in Belarus including preferential tax treatment & the impact of taxes on the investment climate and the investment potential of the real sector;
- Success stories of doing business with foreign investments in Belarus.

The audience of BIF will be represented by government & industry leaders, funds, entrepreneurs, investors, internal & local financial institutions, other experts & stakeholders in the field of investments & business development.

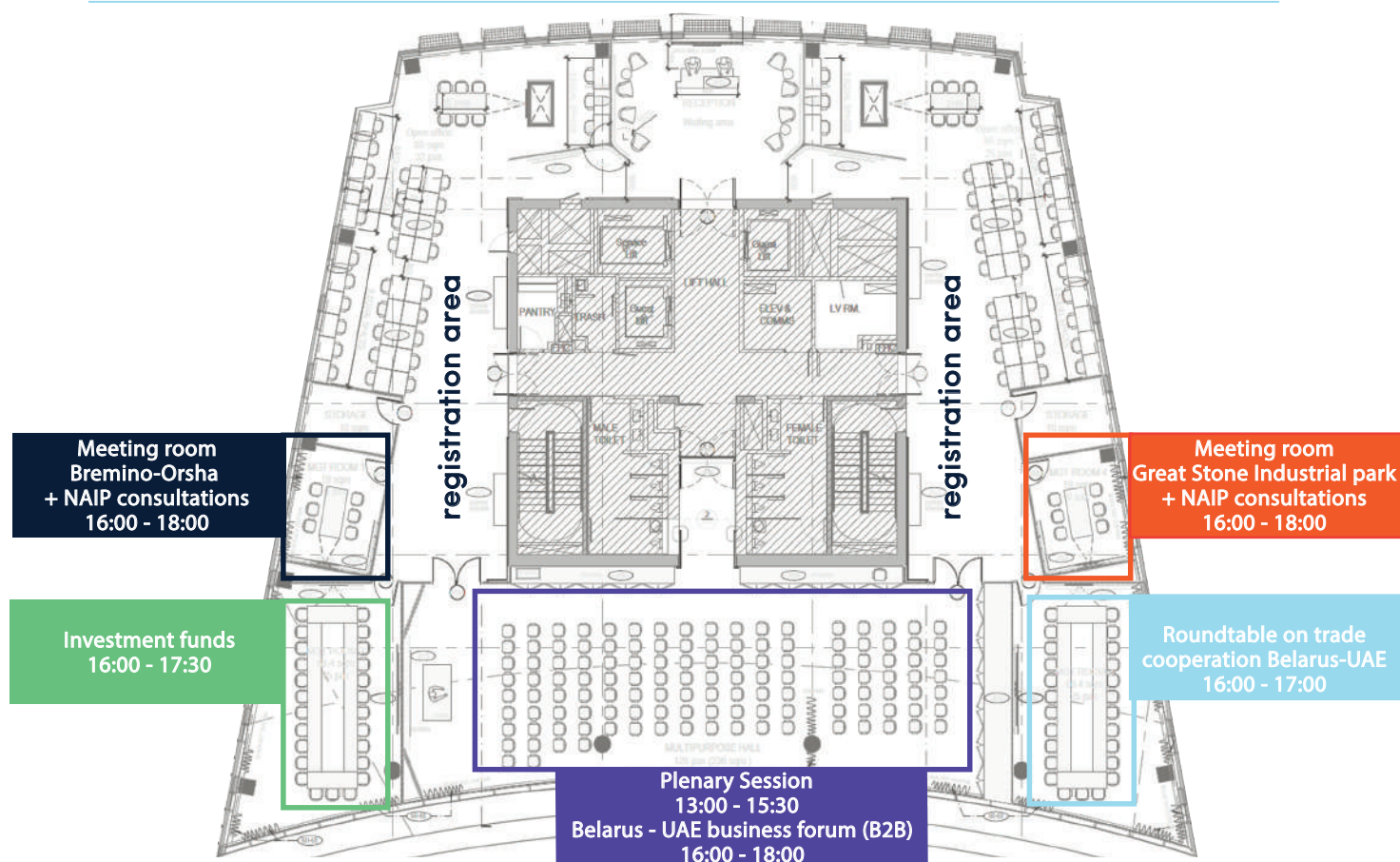
# Venue

Dubai (UAE), District 2020

Conference-hall at «Business Connect Centre», 6<sup>th</sup> floor



The venue of BIF is indicated in accordance with the scheme below:





# Speakers



**H.E. Roman Golovchenko**  
Prime Minister of the Republic of Belarus



**Alexander Chervyakov**  
Minister of Economy of the Republic of Belarus



**H.E. Ahmed bin Ali Al Sayegh**  
Minister of State of the United Arab Emirates



**Abdullah Mohamed Al Mazrui**  
Chairman Federation of the UAE Chambers of Commerce and Industry  
Chairman Abu Dhabi Chamber of Commerce and Industry



**Vladimir Ulakhovich**  
Chairman of the Chamber of Commerce and Industry  
of the Republic of Belarus **(Moderator)**



**Vladimir Kukharev**  
Chairman of the Minsk  
City Executive Committee



**H.E. Mohamed Ali Rashed Alabbar**  
Founder of Emaar properties PJSC  
Dubai, United Arab Emirates, **Keynote speaker**



**Alexander Yaroshenko**  
Head of Great Stone  
Industrial Park Administration of the  
Republic of Belarus



**Roman Sobolev**  
Deputy Director for Commercial Issues  
of Bremino Group LLC of the  
Republic of Belarus

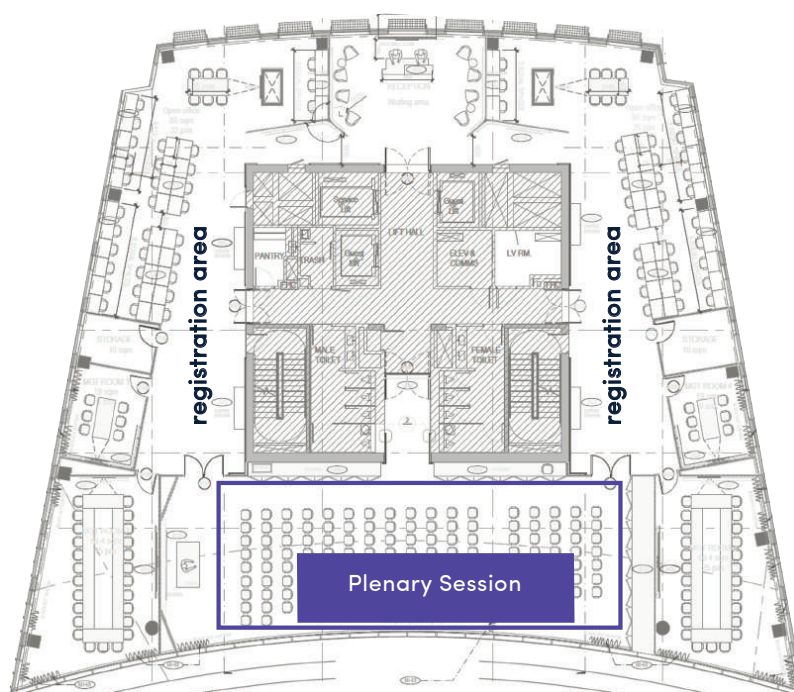
# Program

## Part I

### Plenary session.

12:30 – 15:30

Working language: English, Russian



**12:30 – 13:00**      **Registration of the Participants, welcome coffee**

**13:00 – 13:10**      **Festive opening with promo video «Belarus is a country for business»**

**13:10 – 13:15**      **Welcoming Address by the Prime Minister of the Republic of Belarus H.E. Roman Golovchenko**

**13:15 – 13:40**      **Public session**

#### Speakers:

- **Alexander Chervyakov**, Minister of Economy of the Republic of Belarus
- **H.E. Ahmed bin Ali Al Sayegh**, Minister of State of the United Arab Emirates

**13:40 – 14:15**      **Presentation of a large-scale investment project**

- First public presentation of the «North Waterfront» Project
- Potential of the capital of Belarus for the implementation of ambitious technological projects

#### Speakers:

- **H.E. Mohamed Ali Rashed Alabbar**, Founder of Emaar properties PJSC Dubai, United Arab Emirates, **Keynote speaker**
- **Vladimir Kukharev**, Chairman of the Minsk City Executive Committee

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**14:15 – 14:35 Private session**

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**Speakers:**

- **Abdullah Mohamed Al Mazrui**, Chairman Federation of the UAE Chambers of Commerce and Industry Chairman Abu Dhabi Chamber of Commerce and Industry
- **Vladimir Ulakhovich**, Chairman of the Belarusian Chamber of Commerce and Industry of the Republic of Belarus

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**14:35 – 15:20 Opportunities in Belarus for Investing and doing business**

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- Great Stone Industrial Park as a ready site for new business
- Advantages of Great Stone Industrial Park
- Unique logistics opportunities of “Bremino-Orsha” Special economic zone
- Benefits of “Bremino-Orsha” Special economic zone
- Guarantees and investment protection
- Q&A

**Speakers:**

- **Alexander Yaroshenko**, Head of Great Stone Industrial Park Administration of the Republic of Belarus
- **Roman Sobolev**, Deputy Director for Commercial Issues of Bremino Group LLC of the Republic of Belarus

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**15:20 – 15:30 Signing ceremony**

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**15:30 – 16:00 Coffee-break, registration for Belarus - UAE business forum (B2B)**

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**Moderator:**

**Vladimir Ulakhovich**, Chairman of the Belarusian Chamber of Commerce and Industry of the Republic of Belarus



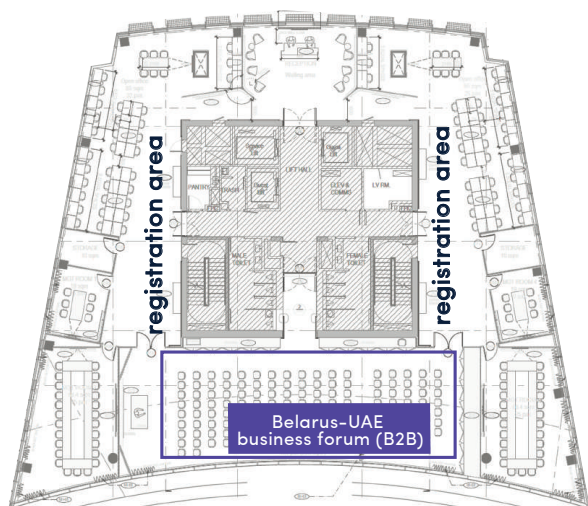
# Program

## Part II

Parallel sessions.

16:00 – 18:00

Working language: English



### 16:00–18:00 Belarus–UAE business forum

**Venue:** Conference-hall at «Business Connect Centre», 6th floor, Main Arena

- Contact cooperation exchange of Belarusian & UAE companies
- Networking
- Speed dating
- B2B

#### Organizers:

Belarusian Chamber of Commerce and Industry

National Agency of Investment and Privatization

Dubai Chamber of Commerce & Industry

Federation of UAE Chambers of Commerce & Industry

### 16:00–17:30 Solutions & challenges for growth in Belarus for investment funds

**Venue:** Conference-hall in «Business Connect Centre», 6th floor, Large Meeting Room (right side)

This section is designed to provide investment funds with knowledge of legislative framework for successful operations in Belarus. Also speakers will focus on several real-life cases, tendencies, and existing projects in selected economy sectors. The keynote presenter will share experience of his long-term business experience in our country. The closing presentation will be devoted to flourishing Belarussian IT-sector and related investment opportunities in high-tech.

#### Section speakers:

-Aliaksandr Antonau, Head of Infrastructure & Real Estate at REVERA law firm / Legal Environment for Investment Funds in Belarus: Opportunities and Pitfalls

- Oleg Ilyin , Managing Partner at ASER M&A / opportunities in Belarussian real sector of economy

-Alexander Kershtein, Managing Partner at SwanLake capital /

Portfolio and private equity investments in Belarus: opportunities for investment funds in IT, retail, banking

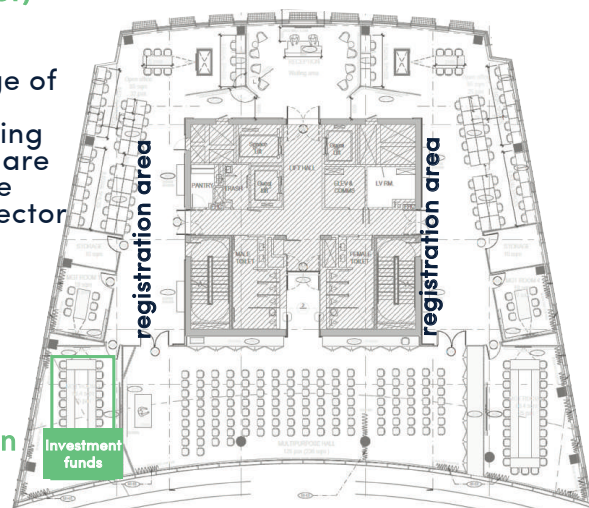
-Mr. Mohammed Dawood Al-Qais, Managing Partner of Vivat Investment Management and Managing Director of Vivat investment Bel / Experience of running business in Belarus

-Kirill Zalessky, Deputy Director of Hi-Tech Park Hi-Tech Park / IT sector of Belarus as an attractive target for investment funds

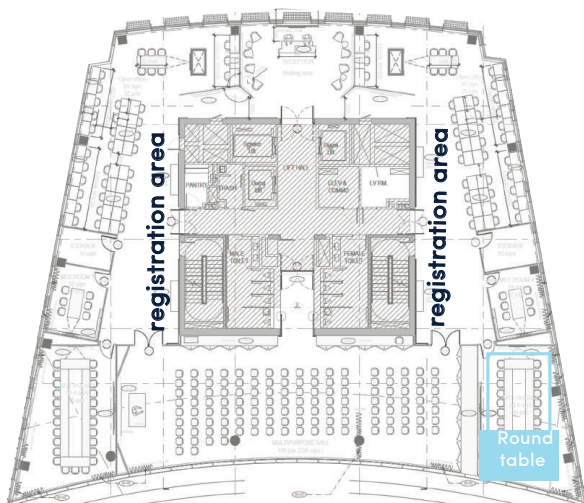
- Dr. Raphael Nagel, General Manager, Tactical Management foreign Direct Investment

#### Moderator:

Alexey Pushkarev, Deputy director of the National Agency of Investment and Privatization of the Republic of Belarus







**16:00–17:00**      **Roundtable on trade cooperation Belarus–UAE**  
**Venue:** Conference-hall in «Business Connect Centre»,  
 6th floor, Large Meeting Room (left side)

#### Participants:

**Vladimir Ulakhovich**, Chairman of the Commerce and Industry of the Republic of Belarus

**Abdullah Mohamed Al Mazrouei**, Chairman Federation of the UAE Chambers of Commerce and Industry,  
 Chairman Abu Dhabi Chamber of Commerce and Industry

**Saed Al Awadi**, CEO Dubai Industries & Exports

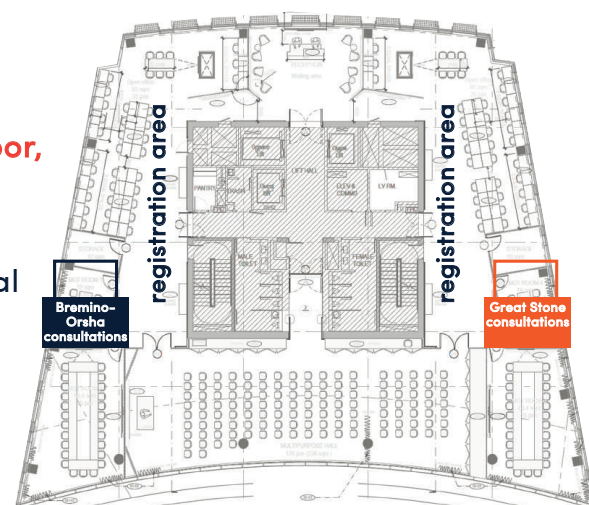
**Andrey Mickiewicz**, CEO of Agency of International Business Development of the Republic of Belarus

#### Meeting rooms

**16:00–18:00**      **Consultations on the conditions of investing in Belarus**

**Venue:** Conference-hall in «Business Connect Centre», 6th floor,  
 Small meeting rooms

The participants will have an opportunity to face to face negotiations with the representatives of Great Stone Industrial Park Administration and Special economic zone «Bremino - Orsha» (on demand), as well as any consultation on doing business, proposed investment projects, and comprehensive information on priority sectors for investment in Belarus are provided by the representatives of National Agency of Investment and Privatization of Belarus.



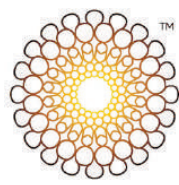
#### Counterparties from Belarus:

**Alexander Yaroshenko**, Head of Great Stone Industrial Park Administration of the Republic of Belarus

**Roman Sobolev**, Deputy Director for Commercial Issues of Bremino Group LLC of the Republic of Belarus

**Vitalii Zalnerovich**, project manager of National Agency of Investment and Privatization of the Republic of Belarus



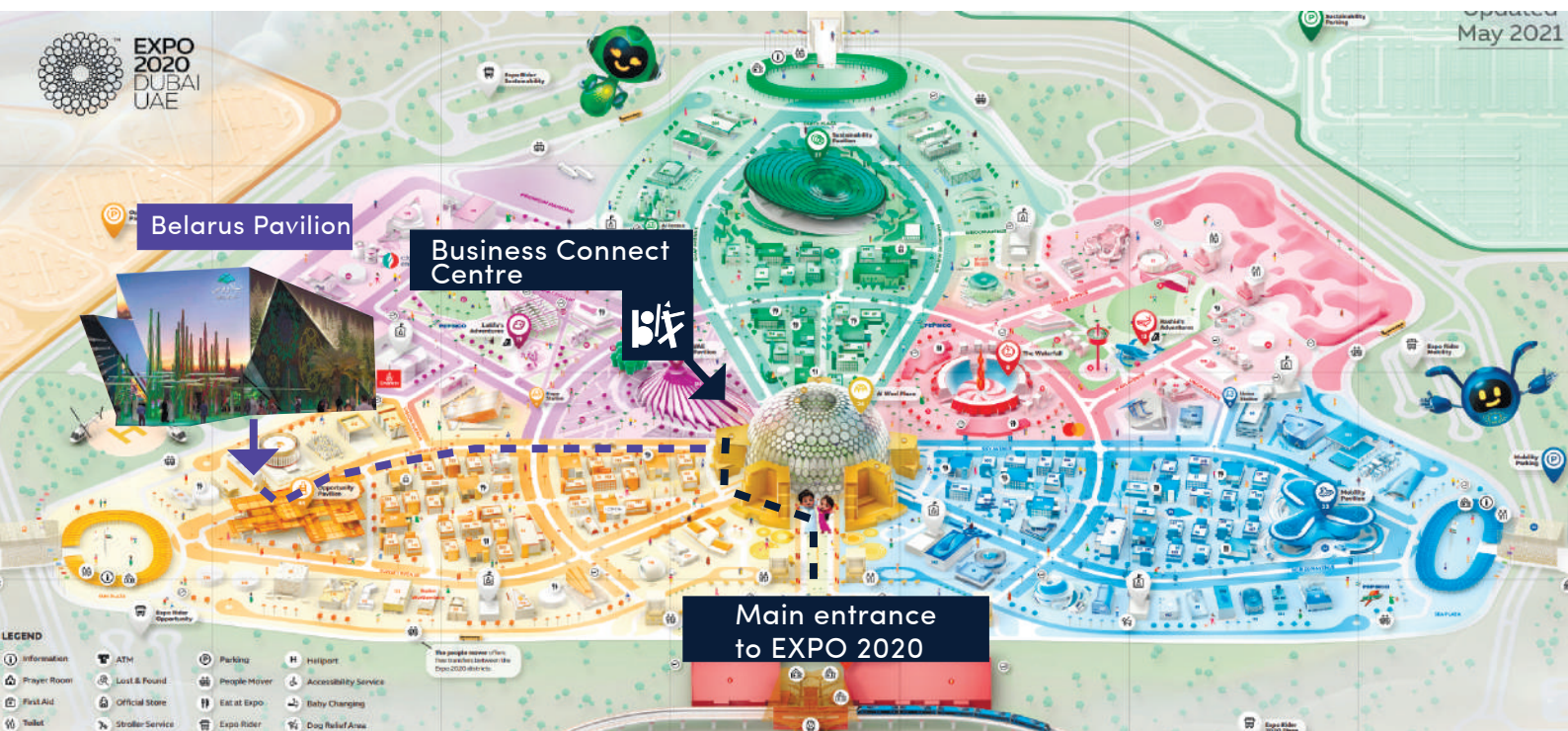


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The participants of BIF are kindly invited to visit the pavillion of the Republic of Belarus, which is located in the “Opportunity” District and covers a total area of 1,200 square meters. The theme of the Belarus Pavilion is “Forest of Future Technologies”. The concept is based on three “I’s” – “Innovations. Investments. Individual”. It is designed to fully unleash the investment and innovation potential of Belarus.

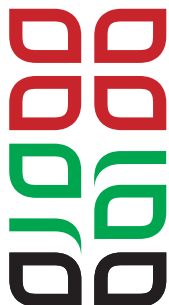
Please don't miss the chance to visit the Investment zone of the Belarus Pavilion where the information about various preferential regimes and diversity of investment projects will be presented in a digital format. One will also have there an opportunity to enjoy unique video materials representing the concept of Business as Art, which is one of the key messages of BIF at EXPO 2020.





# Belarus Investment Forum

Organizer:



**NATIONAL AGENCY  
OF INVESTMENT  
AND PRIVATIZATION**

REPUBLIC OF BELARUS

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